

Barbara Corcoran

Despite poor academic performance and over 20 jobs by the time she turned 23, Barbara Corcoran became one of the country's most successful entrepreneurs, creating a multi-billion dollar real estate business. As a speaker, Barbara brings her front-lines experience and infectious energy to every person she meets. Motivational, inspirational, and sometimes outrageous, Barbara's tell-it-like-it-is attitude is a refreshing approach to success.



Topics Include

- Personal Achievement • Real Estate • Sales
- Entrepreneurship • Business Leaders • Corporate Culture
- Leadership • Branding

Program Titles Include

Barbara's Rags to Riches Story • Leading People to Greatness
How to Create a Powerful Brand

Biography

Barbara Corcoran's credentials include straight D's in high school and college and twenty jobs by the time she turned twenty-three. It was her next job that would make her one of the most successful entrepreneurs in the country when she took a \$1000 loan to start The Corcoran Group. She parlayed that loan into a five-billion-dollar real estate business which she sold in 2001 for \$70 million.

Barbara is the real estate contributor to NBC's TODAY Show where she comments weekly on trends in the real estate market. Barbara is also an investor/shark on ABC's reality hit Shark Tank. In the first season, Barbara bought eight young businesses which she's shepherding to success.

Barbara is the author of *If You Don't Have Big Breasts, Put Ribbons on Your Pigtales*, an entertaining business book that has become a national best-seller, as well as *Nextville, Amazing Places to Live the Rest of Your Life*.

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Testimonials

"As it turned out, your remarks were everything we hoped they would be and contained the uplifting and inspiring messages that we felt were so important for our audience to hear"
— San Francisco Association of Realtors

"I have had Barbara speak twice to sold out crowds with a waiting list each time! There isn't a more inspiring real estate speaker in the country. Barbara Corcoran is 'magic' at any event." — Rick Higgins, Higgins Group

"Barbara electrified the audience because they knew she had traveled a path in life that had similarities to their own. While others talk about thinking outside the box, Barbara has seldom stepped inside that box. Her words were nothing less than priceless and there is no doubt that the impression she made will be a gift carried by all for the rest of their lives. Everyone fell in love with her!" — Rick Schwartz, President & CEO, World Association of Domain Name Developers Inc.

"Barbara spoke at our officers' conference with people from 16 countries in attendance. She was utterly charming-sensible, accessible and funny. Her insights about the real estate market spill over into personal career development and everyday economics. She's the one people remember"
— George Lancaster, Senior Vice President, Hines